

#### FORWARD-LOOKING INFORMATION

- Certain statements made throughout this meeting may contain forwardlooking information within the meaning of the securities legislation, which represents the estimates and expectations of the Corporation relating to future results or developments.
- Forward-looking information involves risks and uncertainties that may cause actual results or developments of the Corporation to be materially different from those expressed by the forward-looking information.
- The Corporation does not undertake any obligation to update or revise any forward-looking information, unless required by legislation.

#### NON-IFRS MEASURES

 Audience members are cautioned that measures such as "Adjusted" EBITDA", "Free Cash Flow" and "Payout Ratio" are not measures recognized by IFRS and have no standardized meaning prescribed by IFRS; therefore, they may not be comparable to those presented by other issuers.

# MR. JEAN LA COUTURE CHAIRMAN OF THE BOARD OF DIRECTORS

## MEMBERS OF THE MANAGEMENT TEAM AND MEETING SECRETARY

- Michel Letellier, MBA
   President and Chief Executive Officer, and Member of the Board of Directors
- Jean Perron, CPA, CA
   Chief Financial Officer
- Nathalie Théberge, LL.B.
   Vice President Corporate Legal Affairs and Secretary and Secretary for the Meeting

#### **FILINGS**

- Notice of annual meeting of shareholders
- Management information circular solicitation of proxies
- Proxy form
- Request to receive financial reports
- Confirmation of Computershare Investor Services Inc.

#### **SCRUTINEERS' REPORT**

- Designation of Steve Gilbert and Gale Demick as scrutineers
- Reading of scrutineers' report
- Confirmation of quorum and opening of the meeting

#### **PROCEEDINGS**

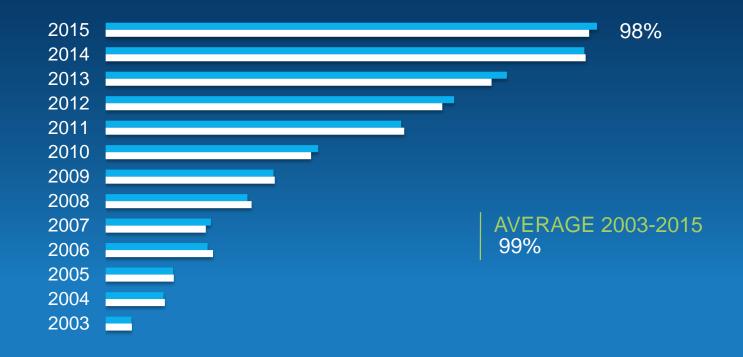
- Management report
- Filing of audited consolidated financial statements and auditor's report
- Resolutions
- Chairman's address
- Question period
- Closing of the meeting

# MR. JEAN PERRON, CPA, CA CHIEF FINANCIAL OFFICER

#### **2015 INCOME STATEMENT**

		2015	2014	
Production	GWh	2,988	2,962	+1%
Revenues	\$M	247	242	+2%
Adjusted EBITDA	\$M	184	180	+2%
Net loss	\$M	(48)	(84)	
Free Cash Flow	\$M	74	68	
Payout Ratio		86%	88%	

#### **PRODUCTION** IN LINE WITH EXPECTATIONS



Long-term average production Actual production

## 2015 BALANCE SHEET ITEMS

	2015	2014	
Assets	\$м 3,128	2,716	+15%
Liabilities	\$м 2,657	2,154	+23%
Shareholders' Equity	\$м 472	562	-16%
Project-level debt	\$м 2,093	1,321	+58%
Project-level debt in proportion to total debt	93%	80%	) )

### FINANCING ACTIVITIES

PROJECT	GROSS		FINANCING	AMOUNT	REALIZED	
	MW			(\$M)		
Umbata Falls	23.0	Hydro	Refinancing	46.0	Q1 2015	
Boulder Creek	25.3	Hydro	New debt	491.6	Q1 2015	
Upper Lillooet River	81.4	Hydro	New debt	491.0	Q1 2015	
Big Silver Creek	40.6	Hydro	New debt	197.2	Q2 2015	
Mesgi'g Ugju's'n	150.0	Wind	New debt	311.7	Q3 2015	
	320.3			1,046.5		

## **SUMMARY OF FIRST QUARTER 2016 RESULTS**

		2016	2015	
Production	GWh	664	658	+1%
Revenues	\$M	62	58	+8%
Adjusted EBITDA	\$M	48	43	+12%
Net Income (loss)	\$M	7	(38)	
Payout Ratio		84%	74%	

# MR. MICHEL LETELLIER, MBA PRESIDENT AND CHIEF EXECUTIVE OFFICER





## CONSTRUCTION OF THE MESGI'G UGJU'S'N WIND FARM







# UPPER LILLOOET HYDRO PROJECT



## UPPER LILLOOET HYDRO PROJECT





OCTOBER 2015



# BIG SILVER CREEK HYDRO PROJECT









### LATEST ACQUISITIONS

Acquisition of the 16 MW Walden North hydroelectric facility in BC announced in December 2015 and completed in February 2016



Acquisition of 7 wind projects in France and private placement of \$ 50.0 M, completed in Q2 2016

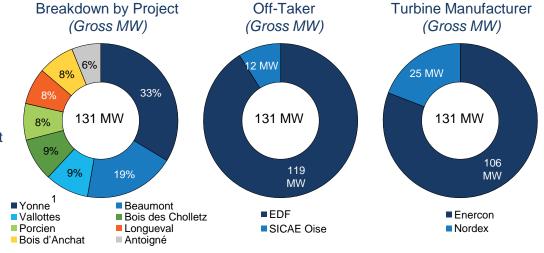
#### FRANCE PORTFOLIO OVERVIEW



•	8 wind	projects with	a	combined	gross	capacity	of 13	1
	MW							

- 87 gross MW of installed capacity from seven projects
- 44 gross MW of capacity in construction from one project
- Weighted average remaining term of PPAs of 13 years, mainly with A+ rated EDF

Project	Gross Capacity	COD	PPA Expiry	Off-Taker	Off-Taker Credit Rating
	(MW)	(year)	(year)		(S&P)
<u>Operating</u>					
Porcien	10.0	2009	2024	EDF	A+
Longueval	10.0	2009	2024	EDF	A+
Antoigné	8.0	2010	2025	EDF	A+
Vallottes	12.0	2010	2025	EDF	A+
Bois d'Anchat	10.0	2014	2029	EDF	A+
Beaumont	25.0	2015	2029	EDF	A+
Bois des Cholletz	11.8	2015	2030	SICAE Oise	Unrated
<b>Total Operating</b>	86.8				
Construction					
Yonne <sup>1</sup>	44.0	2017	2032	EDF	A+
Total	130.8				

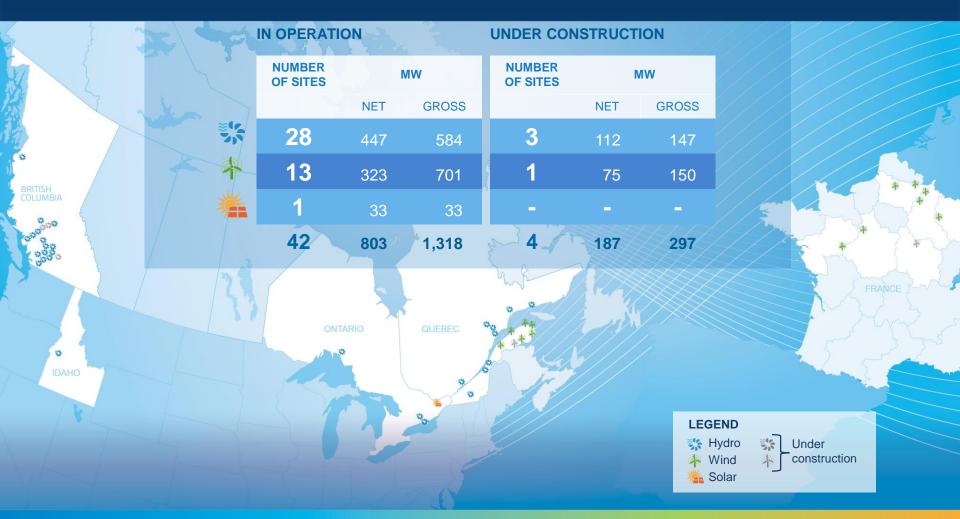


<sup>&</sup>lt;sup>1</sup> Closing of the acquisition of this project is anticipated after it reaches commercial operation.

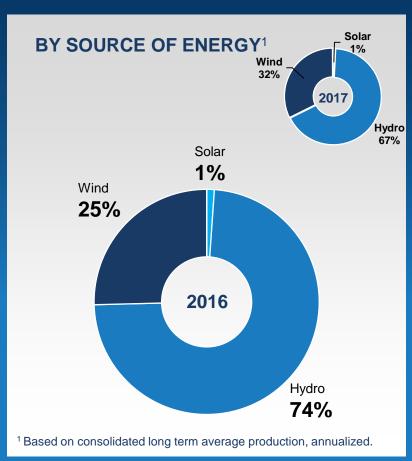


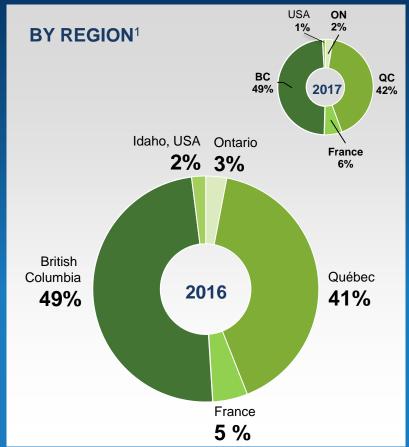


#### **MAP OF OPERATIONS**



#### **PRODUCTION PROFILE**





#### **2016 OBJECTIVES**

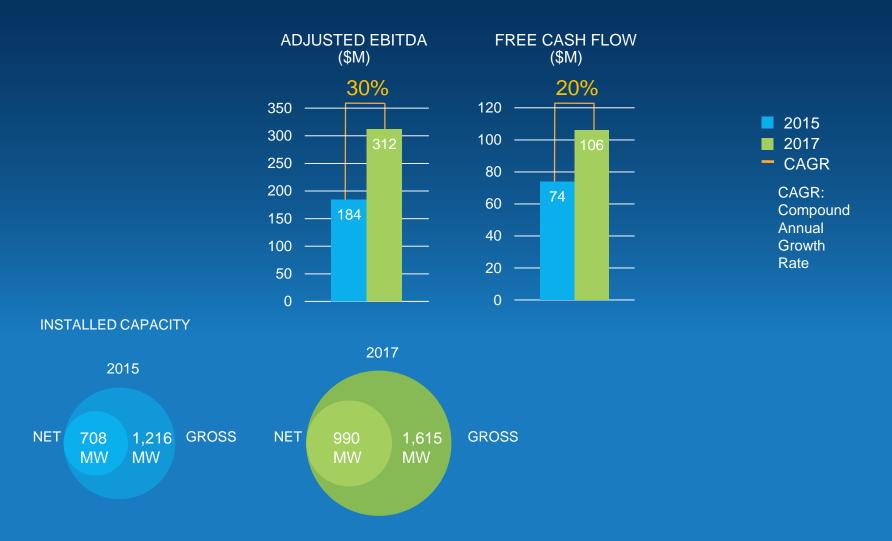
## DEVELOPMENT AND FINANCING

- Advance construction of the three hydroelectric projects in BC
- Put Big Silver Creek and Mesgi'g Ugju's'n projects in operation

## GROWTH OPPORTUNITIES

- Advance prospective projects in Canada
- Mexico, France
- Other markets to be investigated

#### **2017 RUN RATE**



## PARTNER OF CHOICE

# 23<sub>MW</sub>

#### **UMBATA FALLS**

**ONTARIO** 

JOINT-VENTURE 49-51
WITH THE OJIBWAYS OF THE
PIC RIVER FIRST NATION

## **50**mw

#### **KWOIEK CREEK**

**BRITISH COLUMBIA** 

JOINT-VENTURE **50-50** WITH THE **KANAKA BAR INDIAN BAND** 

# 25<sub>MW</sub>

#### **VIGER-DENONVILLE**

QUÉBEC

JOINT-VENTURE 50-50 WITH THE RIVIERE-DU-LOUP RCM

## 150<sub>MW</sub>

#### **MESGI'G UGJU'S'N**

**QUÉBEC** 

JOINT-VENTURE 50-50 WITH THE MI'GMAQ COMMUNITIES OF THE GASPÉ PENINSULA

## 16 MW

#### **WALDEN NORTH**

**BRITISH COLUMBIA** 

JOINT-VENTURE 51-49 WITH THE SEKW'EL'WAS CAYOOSE CREEK BAND

#### FILING OF FINANCIAL STATEMENTS

Filing of consolidated audited financial statements and auditor's report





#### RESOLUTIONS TO INDIVIDUALLY ELECT MEMBERS OF THE BOARD OF DIRECTORS

- Jean La Couture
- Richard Laflamme
- Daniel Lafrance
- William Lambert
- Michel Letellier
- Dalton Patrick McGuinty
- Monique Mercier

#### RESOLUTION TO APPOINT THE **AUDITOR OF THE CORPORATION**

 Resolution to appoint Deloitte LLP, to act as auditor of the Corporation until the next annual meeting of shareholders is held or until its successor is appointed, and to authorize the Corporation's Board of Directors to determine its remuneration.

#### RESOLUTION ON EXECUTIVE COMPENSATION

 Resolution, on an advisory basis, and not to diminish the role and responsibilities of the Board of Directors, regarding the approach to executive compensation as disclosed in the Corporation's information circular.

## MR. JEAN LA COUTURE CHAIRMAN OF THE BOARD OF DIRECTORS

